

Exactech letter of recommendation

June 3, 2008

Brad Radcliffe
TriFactor, LLC
2401 Drane Field Road
Lakeland, FL 33811

Dear Brad:

On behalf of the 200 members of our Exactech, Inc. team, I want to take this opportunity to express our appreciation to you, your engineers and your installation staff for the excellent job you did on designing and implementing our new material handling system.

We want you to know that the success of the project was the direct result of the process you established in the beginning, starting with the Needs Analysis. It was an excellent example of a true partnership. Because you are good listeners and understand the enormous benefits of a cooperative working relationship, the project met our expectations and came in on time and on budget.

Equally as important to us, you helped us create an environmentally friendly workplace for our employees. This is a major step forward and one that serves so many of our 200 employees.

I recently read in the TriFactor newsletter what your COO, JJ Phelan, said about the values you feel are essential in serving your customers—distribution cost savings, increased distribution capacity and increased distribution quality. I am pleased to report that you delivered on all three promises!

Once again, Brad, it was a pleasure doing business with you and everyone at TriFactor. As our business continues to grow, I am sure we'll be working together on another project.

Sincerely,



Kevin Godwin
Director of Customer Operations